

Fundraising for NGOs Training

Day 1	
09:30 – 09:45	Introduction
09:45 – 10:00	Introductory remarks and presentation of the speaker. Introduction to the Schedule and housekeeping.
10:00 – 11:00	Fundraising overview and Budgeting. Write your Pitch.
11:00 – 11:15	Refreshment break
11:15 – 12:30	Types and sources of donations
12:15 – 13:00	Lunch Break
13:00 – 14:30	Fundraising Strategy/ Fundraising: Roles and Responsibilities
14:30 – 14:45	Refreshment break
14:45 – 16:15	Case Studies
16:15-17:00	Wrap-up & Closing

Day 2

09:30 – 09:45	Day Introduction and review
09:45- 10.05	Homework review
10.05 – 11:15	Review and Methods of Fundraising
11:15 – 11:30	Refreshment break
11:30 – 12:45	Applying for grants
12:45 – 13:15	Lunch Break
13:15– 14:30	Fundraising Challenges and Pitfalls
14:30 – 14:45	Refreshment break
14:45 – 16:30	Writing a fundraising strategy
16:30-17:00	Evaluation & Closing